

## ABOUT NANCY

Nancy is a dedicated, full-time Real Estate Professional with 32 years of experience. She is a Licensed Broker and a Multi-Million Dollar Producer. Nancy holds Life Membership in both the Atlanta and DeKalb Boards of Realtors Million Dollar Clubs. In 1996 she received the coveted Phoenix award from the Atlanta Board of Realtors when she earned million dollar recognition for ten consecutive years! In 2006 Nancy was once again honored by receiving the Crystal Phoenix award for 20 consecutive years in the Atlanta Board Million Dollar Club.

For 23 years, Nancy was an Associate Broker with RE/MAX. She received numerous awards and accomplished many things during her years with this company. Nancy was a consistent recipient of RE/MAX's prestigious 100% Club Award. Her continued top performance was recognized by RE/MAX International, and in 1999 she received the elite of all awards - the RE/MAX International Hall of Fame!

In December, 2010 Nancy decided to leave RE/MAX and work full time in her own Company, Sachs Realty. As Principal Broker of Sachs Realty, Nancy also holds her husband's (Steve) and son's (Kevin) real estate licenses.

An avid believer in continuing education, Nancy has earned designations as a Certified Residential Specialist (CRS), an honor which places her among the top 6% Realtors throughout the United States; Graduate, Realtors Institute (GRI); and, as Accredited Buyer Representative (ABR). The CRS and ABR designations have only been obtained by a small percentage of Realtors throughout the country. Because of Nancy's number of years in the business, she was "grandfathered" in from having to take continuing education courses that most agents are required to take. However, she continuously attends courses to keep up with the ever changing real estate market.

Quite innovative with her personal marketing campaign, Nancy capitalized on her last name by creating her logo and slogan over 20 years ago. Used in all of her marketing, the SACH logo & slogan "We've Got a 'SACH' Of Services For You!" have become synonymous with her name and both are recognized by agents throughout the real estate industry.

In March 2000, Nancy's husband, Steve, came out of retirement and became a licensed Realtor. Steve brings his professionalism, wisdom, vast knowledge about home inspections, and great people skills to their team. Steve's laid back nature is a great balance to Nancy's high energy level! Together, these native Atlantans have combined real estate experience of over 42 years!

Nancy and Steve really go that extra mile for their clients; they pride themselves on really listening to what their buyers & sellers want and are experts in finding the right house for the right buyer. They are very professional, knowledgeable, honest and patient. Nancy's business is built solely on personal referrals, agent referrals, and repeat business from former clients. Nancy and Steve's goal is to do such a great job for you that you will become a "SACH of Services" client for life!

Choose Nancy and Steve to be your Realtors - You'll be glad that you did!



*We've Got a  
"SACH"  
Of Services  
For You!*